

PRESS RELEASE

ACROBATICA.: + 73.8% CUSTOMERS AND +16.6% CONTRACTS SIGNED IN 2024

Anna Marras, CEO of Acrobatica: “An exciting year comes to an end”

Genoa, 14 January 2025: EdiliziAcrobatica S.p.A. (“Company” or “ACROBATICA”), the parent company of the group of the same name, announces that it closed 2024 with a **+16.6%** increase in the number of **contracts signed**, rising to 30,958 from 26,550 contracts in 2023. As far for **customers**, this number increased by **73.8%**.

For the company led by Anna Marras, this is an excellent result that comes at the end of a year characterised by major changes, starting with the brand change from EdiliziAcrobatica to Acrobatica and the entry into the renewable energy market with Acrobatica Energy. Through its new Voltica division, Acrobatica Energy is active in the photovoltaic sector (from design to installation and maintenance), relying on thousands of rope access bricklayers in over 150 Italian operational areas, creating a network that is unparalleled in Italy.

However, the Group’s core business, rope access construction, remains the cornerstone on which the growth will continue over the coming months, consolidating historical customers hand in hand with the acquisition of new ones.

Anna Marras, CEO of Acrobatica Group: *“2024 was an absolutely thrilling year for us: we strengthened our position in the market while opening up new opportunities. This has once again given us the opportunity to bring in hundreds of new and valuable human resources, over 3,000 to date. The exponential growth in the number of customers confirms that Acrobatica is for all intents and purposes the first choice for a growing number of families, companies and institutions that rely on it with the certainty of not only getting a job done to perfection and on time, but being able to count on attentive, helpful and qualified staff”.*

Domenico Caputo, Group Sales Director: *“The 2024 result is the result of efforts we began many years ago when we decided to start investing in the training of human resources who, at every level, are prepared to manage customer relationships, not only with a view to building customer loyalty, but also in terms of being available and listening. The 16.6% increase in the number of contracts signed is proof of what we have been saying all along: Acrobatica is chosen by an ever-increasing number of people regardless of any form of State aid, because every member of the group has continued their dedication to each of our customers with care and attention. Added to this is the fact that today Acrobatica offers multiple services which have been designed specifically to respond to the needs expressed by our customers: we are proud to be able to provide a response to each one, always with the attention and expertise characteristic of all our human resources”.*

This press release is available online at www.1info.it and on the Issuer’s website at www.acrobaticagroup.com (under the Investors/Press Releases section).

EdiliziAcrobatica S.p.A

Head Office Via Filippo Turati, 29 20121, Milano	Headquarter Viale Brigate Partigiane 18/2A 16129 Genova Tel 010 3106912 Fax 010 3106440	Group Investor Relator EdiliziAcrobatica S.p.A. Martina Pegazzano investor.relator@acrobaticagroup.com C: +39 342 0392683	Press Office Manager EdiliziAcrobatica S.p.A. Deborah Dirani ufficiostampa@ediliziacrobatika.com C: +39 393 8911364	Financial Press Office Close to Media Davide Di Battista davide.dibattista@closetomedia.it Enrico Bandini enrico.bandini@closetomedia.it	Euronext Growth Advisor Banca Profilo S.p.A. Via Cerva 28 - 20122 Milan ediliziacrobatika@bancaprofilo.it Tel. +39 02 584081
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EdiliziAcrobatica S.p.A. is the leading company specialising in exterior renovation work. Founded in Genoa in 1994 by Riccardo Iovino and currently led by Anna Marras, the Group's CEO, the company now employs over 3000 staff and operates in more than 175 locations across Italy, France, Spain, Monaco, the Arab Emirates, Saudi Arabia, and Kuwait. The double safety rope technique enables the company to conduct construction activities while ensuring that clients receive efficient, safe, and sustainable services. Listed on the Euronext Growth Milan market since November 2018 and on the Euronext Growth Paris market since February 2019, ACROBATICA has integrated the principles of sustainability into its Business Model, guaranteeing a naturally sustainable service and a responsible approach that targets the well-being and satisfaction of its internal and external stakeholders. In 2022, it obtained an ESG rating that placed it among the lowest-risk companies in its cluster of reference.

EdiliziAcrobatica S.p.A.

Head Office

Via Filippo Turati, 29
20121, Milano

Headquarter

Viale Brigate Partigiane 18/2A
16129 Genova
Tel 010 3106912
Fax 010 3106440

Group Investor Relator

EdiliziAcrobatica S.p.A.
Martina Pegazzano
investor.relator@acrobaticagroup.com
C: +39 342 0392683

Press Office Manager

EdiliziAcrobatica S.p.A.
Deborah Dirani
ufficiostampa@ediliziacrobatica.com
C: +39 393 8911364

Financial Press Office

Close to Media
Davide Di Battista
davide.dibattista@closetomedia.it
Enrico Bandini
enrico.bandini@closetomedia.it

Euronext Growth Advisor

Banca Profilo S.p.A.
Via Cerva 28 - 20122 Milan
ediliziacrobatica@bancaprofilo.it
Tel. +39 02 584081