

## **PRESS RELEASE**

## ACROBATICA GROUP: BOD APPROVES THE CONSOLIDATED HALF-YEARLY REPORT REVENUE GROWTH FOR THE PARENT COMPANY AND FOREIGN SUBSIDIARIES

- Operating revenues total approximately € 80.2 million
- Consolidated EBITDA amounts to approximately € 6.6 million
- Consolidated EBIT amounts to approximately € 1.8 million
- Net consolidated loss amounts to approximately € 724 thousand
- Net financial debt of approximately € -64.4 million

Genoa, 29 September 2025 - EdiliziAcrobatica S.p.A. ("ACROBATICA" or the "Company"), the parent company of the Group of the same name, specialising in double safety rope access construction works, such as the maintenance and renovation of buildings and other architectural structures, listed on the Euronext Growth Milan segment (ticker EDAC) and on Euronext Growth Paris (ticker ALEAC), announces that its Board of Directors, which met today, reviewed and approved the consolidated half-yearly report at 30 June 2025, prepared in line with International Accounting Standard IAS 34, on the half-yearly financial reports of companies listed on unregulated markets, such as the Euronext Growth Milan.

## Anna Marras, CEO of Acrobatica, commented:

"The first half of 2025 confirmed the solidity of our operating model, able to generate growth even in the absence of the tax incentives that were features of previous years. This can be seen from our consolidated operating revenues, which rose by 13%, reaching  $\in$  80.2 million, thanks to geographic expansion and the integration within our Group of Verticaline and Acrobatica Smart Living, demonstrating our ability to adapt and our strategic vision. With regard to the net consolidated loss of around  $\in$  724 thousand, this should be viewed in the context of a transitional half. The worsening of the Net Financial Position, at  $\in$  -64.4 million, is mainly associated with the increase in net working capital and a slowdown in amounts coming in from certain trade receivables. To remedy this contingent situation, we have already launched a structured plan to



collect them, accompanied by new sources of funding that guarantee operational continuity and solidity in terms of equity. Finally, we are particularly pleased with the performance of our foreign subsidiaries: Acrobatica Middle East in the United Arab Emirates saw excellent EBITDA growth (+202%), while the French subsidiary managed to reverse its previously negative trend, and the subsidiaries in Spain and Monaco showed signs of becoming stronger. In essence, these results confirm the validity of our international expansion model and encourage us to continue with determination in the second half of the year, noting that new operating areas have already been opened in Luxembourg and Paris."

RECLASSIFIED CONSOLIDATED INCOME STATEMENT	H1 2025	H1 2024
Revenues	80,205	70,938
Operating Costs	(73,635)	(63,915)
EBITDA	6,570	7,023
Amortisation	(4,042)	(3 <i>,</i> 775)
Provisions and Write-downs	(709)	(189)
EBIT	1,819	3,059
Financial income and charges	(2,505)	(1,627)
Pre-tax income	(686)	1,432
Income taxes	(38)	(1,067)
Net profit (loss)	(724)	365
Profit (loss) attributable to minority interests	(24)	20
Group profit (loss)	(700)	345
EBITDA %	8.19%	9.90%
EBIT %	2.27%	4.31%
Pre-tax income %	(0.86%)	2.02%
Net profit (loss) %	(0.90%)	0.51%

Operating revenues in the first half of 2025 rose, going from  $\in$  70.9 million in the first half of 2024 to  $\in$  80.2 million, an increase of 13%. In particular, when compared to the same period the previous year, the following trends were seen: the parent company EdiliziaAcrobatica S.p.A. saw an increase of  $\in$  3.5 million ( $\in$  65.1 million, against  $\in$  61.6 million), Acrobatica Energy saw a decrease of  $\in$  189 thousand ( $\in$  271 thousand, against  $\in$  460 thousand), Enigma increased its revenues by  $\in$  2.8 million ( $\in$  7.9 million against  $\in$  5.1 million), the French company saw notable growth with respect to the first half of 2024 ( $\in$  3.4 million against  $\in$  2.4 million), the Spanish company saw moderate growth, going from around  $\in$  1.0 million to  $\in$  1.1 million, and the

**External rope renovations** 

ACROBATICA®

company in Monaco contributed revenues of € 637 thousand, compared to € 370 thousand in the same period in 2024. Additionally, with respect to the first half of 2024, additional revenues came from the new companies Verticaline S.r.l., for € 891 thousand and from Acrobatica Smart Living S.r.l. for € 900 thousand.

EBITDA came to € 6.57 million, compared to € 7.02 million in the same period of the previous year.

Ediliziacrobatica S.p.A. saw EBITDA of € 4.4 million, compared to € 6.6 million in the first half of 2024. The decline in EBITDA in the first half can mainly be traced to the increase in personnel expense, due to the adjustment of the national labour contract for the construction industry and the introduction of a new indemnity for personnel. In the second half, we expect to see an adjustment in the value of deliverables with respect to the new production costs and an improvement thanks to actions to recover productivity.

The French company recorded EBITDA of € 101 thousand, a notable recovery when compared to the same period the previous year, when it saw negative EBITDA of € 333 thousand. Hence, with respect to the previous year, the French company saw significant growth, a trend that can reasonably be expected to continue in the second half of 2025.

The Spanish company saw negative EBITDA of around € 169 thousand, a small improvement compared to the previous year, when the figure was € -181 thousand. The company in Monaco saw positive EBITDA of € 70 thousand, compared to the € 162 thousand recorded in the first six months of 2024.

Also worthy of note was the growth achieved by Acrobatica Middle East, a company operating out of the United Arab Emirates, which saw EBITDA of € 2.3 million, up sharply when compared to the € 752 thousand achieved in the first half of the previous year. The Group's high expectations for Enigma appear to be bearing fruit, and it is believed that in the coming years it will continue to contribute to Group EBITDA in a similarly satisfactory manner.

Acrobatica Energy S.r.l. saw negative EBITDA of around € 352 thousand, down compared to the € 24 thousand recorded in the first half of 2024.





The Group's new companies Verticaline S.r.l. and Acrobatica Smart Living S.r.l. contributed a total of € 215 thousand in EBITDA.

Amortisation, depreciation, and provisions came to € 4.8 million. This comprehensive amount brought EBIT to around € 1.8 million (around € 3.1 million in the first half of 2024).

Financial management resulted in a net financial expense of € 2.5 million (around € -1.6 million in the first half of 2024).

Group Investor Relator – ad interim

EdiliziAcrobatica S.p.A.



RECLASSIFIED BALANCE SHEET	06/30/2025	12/31/2024
Inventories	3,074	2,053
Trade receivables	59,872	48,309
Trade payables	(21,500)	(23,693)
Operating NWC	41,446	26,669
Tax assets	18,598	15,804
Other current receivables	5,193	6,568
Tax liabilities	(4 <i>,</i> 764)	(11,738)
Other current payables	(12,985)	(14,563)
Net Working Capital	47,488	22,740
Tangible fixed assets (including rights of use)	25,463	26,886
Intangible fixed assets (including goodwill)	12,491	13,383
Financial fixed assets	0	55
Fixed assets	37,954	40,324
Other non-current assets	11,449	14,000
Other non-current liabilities (including	(8,316)	(7,563)
employee benefits)	(0,310)	(7,303)
TOTAL Net Invested Capital	88,575	69,501
Equity	(24,179)	(25,915)
Cash and cash equivalents	7,664	24,262
Current financial receivables	1,646	906
Current financial liabilities (including leasing	(25, 202)	(25.141)
commitments)	(25,283)	(25,141)
Non-current financial liabilities (including	(48,423)	(43,613)
leasing commitments)	, , ,	
Net Financial Position	(64,396)	(43,586)
TOTAL Equity and Net Financial	(88,575)	(69,501)
Indebtedness	•	•
Short-term Net Financial Position	(15,973)	27

The Net Financial Position ("NFP") worsened by € 20.8 million, going from € 43.6 million to € 64.4 million. Recall that, with the adoption of international accounting standards, the NFP also includes the financial commitment arising from leases measured according to accounting standard IFRS 16 in the amount of € 22 million (€ 22.9 million as at 31 December 2024) and the

**External rope renovations** 

ACROBATICA®

option for the acquisition of 49% of Enigma Capital Investment LLC in the amount of € 5.8 million as at 30 June 2025.

as at 50 June 2025.

During the first half of the year, the Net Financial Position suffered from difficulties associated with increased burdens for net working capital, attributable to an expansion in the collection time needed for certain trade receivables. The Parent Company has already taken action to resolve this issue with a structured plan to collect the same. While awaiting the full implementation of this plan, it was necessary to obtain new funding sources to ensure regular

operating and management performance.

With respect to cash flow, in the first half of 2025, operating flows were negative at € 19.3 million,

mainly due to the situation indicated in the comment on the Net Financial Position.

Finally, note that the net consolidated result at 30 June 2025 is a loss of around € 724 thousand,

compared to the profit of € 365 thousand in the first six months of 2024.

MAIN EVENTS DURING THE PERIOD

During the first half of 2025, EdiliziAcrobatica S.p.A. continued its corporate growth strategy.

 $Geographic\ expansion,\ both\ in\ Italy\ and\ abroad,\ as\ well\ as\ increasing\ volumes,\ were\ the\ Group's$ 

two main areas of focus.

In January, EdiliziAcrobatica S.p.A. acquired 80% of the share capital of Verticaline S.r.l., for € 1 million. This is an Italian company based in Jesolo (prov. Venice) which performs rope access construction work, including the maintenance and renovation of buildings and other

architectural structures, mainly in the Veneto region.

Reinforcement and consolidation of the local French units continued from an organisational and

managerial perspective, and the same applies to Spain, where the consolidation of the

operational units continues unabated.

In the Middle East, where the Group has a presence through its investment in the Acrobatica

Middle East Group, the Group continued to see business growth in Saudi Arabia and Kuwait,

**External rope renovations** 

ACROBATICA®

strengthening its coverage of façade services (technical maintenance, sealing, vertical cleaning) and further reinforcing its commercial pipeline in the GCC area.

**EVENTS AFTER THE REPORTING PERIOD** 

With respect to events after the end of the first half of 2025, we note the opening of operating units in Luxembourg and Paris, helping to strengthen Acrobatica's presence in Northern European markets.

**BUSINESS OUTLOOK** 

In the first half of 2025, the macroeconomic situation remained moderately weak, but with less inflation compared to 2024. Globally, IMF estimates suggest growth of around 3.0% in 2025, with inflation down, despite risks associated with the US duties, political uncertainties, and various geopolitical tensions, which at this point are well-known.

Acrobatica remains a resilient company, able to generate value even in challenging situations. We continue to invest in efficiency, innovation, and human capital to strengthen our leadership in the sector and achieve our pre-established EBITDA goals, while keeping people and sustainability at the centre of our model. In the second half, we expect to see a recovery in margins thanks to the specific attention the Group is paying to manage costs and investments, with the aim of improving and optimising the profit for the year, which at present does not adequately represent the efforts and work put in.

In addition, the Group will continue to pursue its growth strategy, consolidating its locations in Italy and continuing its expansion abroad, having already identified some very interesting foreign target areas.

\*\*\*

Tel. +39 02 584081



\*\*\*This press release is available on the Company's website, at <a href="https://acrobaticagroup.com/investors/">https://acrobaticagroup.com/investors/</a>, in the Press Releases section, and on the authorised storage system www.1info.it.

\*\*\*

## **FILING OF DOCUMENTATION**

Documentation relative to the Half-Yearly Report at 30 June 2025, required by current regulations, will be made available to the public at the registered office (via Turati 29, 20121 Milan) and will also be published on the institutional website <a href="https://acrobaticagroup.com/investors/">https://acrobaticagroup.com/investors/</a> in the section "Financial Reports and Presentations".

Annexed to the press release are:

- Half-yearly consolidated income statement schedule at 30/06/2025
- Consolidated statement of equity and financial position at 30/06/2025
- Half-yearly consolidated statement of cash flow at 30/06/2025



INCOME STATEMENT	H1 2025	H1 2024
(amounts in thousands of Euros)		
Revenue from sales and services	79,887	70,181
Other income	318	757
Cost for consumption	(7,735)	(7,051)
Cost for services	(13,938)	(17,072)
Personnel expense	(46,583)	(36,536)
Other Operating Costs	(5,379)	(3,256)
Gross Operating Margin	6,570	7,023
Amortisation	(4,042)	(3,775)
Provisions and Write-downs	(709)	(189)
Net Operating Margin	1,819	3,059
Financial Income	30	64
Financial Charges	(1,921)	(1,691)
Share of Results of Joint Ventures	0	0
Forex income and expenses	(614)	0
Net financial income (expense)	(2,505)	(1,627)
Net profit (loss) before taxes	(686)	1,432
Income taxes	(38)	(1,067)
Net Profit (loss) for the year including non-controlling interests)	(724)	365
of which: results of non-controlling interests	(24)	20
of which: profit attributable to the owner of the Parent	(700)	345

Press Office Manager

Tel. +39 02 584081



STATEMENT OF FINANCIAL POSITION	06/30/2025	12/31/2024
(amounts in thousands of Euros)		• •
Intangible assets	1,040	1,229
Goodwill	11,451	12,154
Rights of use assets	21,241	22,221
Tangible fixed assets	4,222	4,665
Financial fixed assets	0	55
Other non-current assets	11,449	14,000
Non-current assets	49,403	54,324
Inventories	3,074	2,053
Trade receivables	59,872	48,309
Tax assets	18,598	15,804
Other Current assets	5,193	6,568
Cash and cash equivalents	7,664	24,262
Current Financial Assets	748	0
Other current financial assets measured at fair value	898	906
Current assets	96,047	97,902
TOTAL ASSETS	145,450	152,226
Non-current financial liabilities	31,261	25,537
Non-current lease liabilities	17,162	18,076
Employee benefits	7,625	6 <i>,</i> 857
Other non-current liabilities	691	706
Non-current liabilities	56,739	51,176
Current financial liabilities	20,443	20,302
Current lease liabilities	4,840	4,839
Trade payables	14,438	13,034
Advances from customers	7,062	10,659
Tax liabilities	4,764	11,738
Other Current liabilities	12,985	14,563
Current Liabilities	64,532	75,135
Share capital	842	842
Statutory reserves	11,253	11,422
FTA Reserve	(4,500)	(4,500)
OCI Reserve	(376)	237
Retained earnings	17,754	20,704
Net profit (loss) for the Period (Group)	(700)	(2,700)
Equity attributable to the owners of the Parent	24,273	26,005
Share Capital and Reserves	(70)	11
Net profit (loss) for the Period (non-controlling		
interests)	(24)	(101)
Equity of non-controlling interests	(94)	(90)
Equity	24,179	25,915
TOTAL LIABILITIES	145,450	152,226

C: +39 393 8911364



STATEMENT OF CASH FLOWS	H1 2025	H1 2024
(amounts in thousands of Euros)		
Profit for the year	(724)	365
Amortisation	4,042	3,778
Changes post-employment benefits	676	925
Change in advances from customers	(3,602)	(1,183)
Income taxes	38	1,067
Other changes in non-monetary items	81	(563)
Cash flows before changes in Net Working Capital	511	4,389
Changes in inventories	(1,021)	(769)
Changes in trade receivables	(11,292)	(8,463)
Change in trade payables	1,149	(12,303)
Changes in other credits/debts or other assets/liabilities	(8,608)	32,245
Tax payment	(61)	0
Cash flows from changes in Net Working Capital	(19,833)	10,710
Cash flows from operating activities	(19,322)	15,099
Acquisition of intangible assets	(57)	(437)
Acquisition of property, plant, and equipment	(722)	(1,296)
Acquisition of investments and other assets	0	(172)
Price Paid for Business Combination	(200)	0
Cash flows from investing activities	(979)	(1,905)
New financing	11,395	5,334
Decrease of financial assets	0	1,872
Repayments of loans	(5,358)	(17,616)
Repayments of lease liabilities	(2,618)	(2,195)
Dividends paid	0	(1,318)
Sale/(Purchase) of treasury shares	0	0
Cash flows from financing activities	3,419	(13,923)
NET CASH FLOW FOR THE YEAR	(16,882)	(729)
Cash and cash equivalents at the beginning of the year	24,262	11,831
Net cash flow for the year	(16,882)	(729)
Cash and Cash Equivalents Acquired	284	0
Cash and Cash Equivalents at End of the Period	7,664	11,102

Tel. +39 02 584081





EdiliziAcrobatica S.p.A. is the leading company specialising in exterior renovation work. Founded in Genoa in 1994 by Riccardo Iovino and currently led by Anna Marras, the Group's CEO, the company now employs over 3000 staff and operates in more than 150 locations across Italy, France, Spain, Monaco, the Arab Emirates, Saudi Arabia, and Kuwait. The double safety rope technique enables the company to conduct construction activities while ensuring that clients receive efficient, safe, and sustainable services. Listed on the Euronext Growth Milan market since November 2018 and on the Euronext Growth Paris market since February 2019, ACROBATICA has integrated the principles of sustainability into its Business Model, guaranteeing a naturally sustainable service and a responsible approach that targets the well-being and satisfaction of its internal and external stakeholders. In 2022, it obtained an ESG rating that placed it among the lowest-risk companies in its reference cluster.

Fax 010 3106440

Press Office Manag

Via Cerva, 28 - 20122 Milan Tel. +39 02 584081